



Inspire Policy Making with Territorial Evidence

EIB's flexible lending for integrated territorial development

Alexandros Karvounis,
Regional Development Specialist,
Regional Development – Projects Directorate

Integrated Territorial Development in V4+2 countries: new challenges, new ideas, new responses , ESPON, Budapest 7 March 2018

EIB's commitment to Cohesion Policy – link to integrated territorial development

- Strong commitment in supporting the EU Cohesion Policy based on the EU Treaties.
- Signing every year 30% of all new operations under the Cohesion Objective.
- Flexible lending to regions, getting financing to the local level, where the needs of citizens are best understood, is an important part of this.
- For the years 2007 – 2017, our total cohesion related lending amounted to more than EUR 240 bn.
- EIB lending for integrated regional development from 2014 to 2017, across Danube Region countries, gives a total of EUR 4.8bn.
- Around 100 cross-border projects financed by the Bank since its creation (mostly major TEN-T projects in the transport or energy sector).

EIB's integrated approach for more impact

| LENDING | BLENDING | ADVISING |
|---|--|---|
| <ul style="list-style-type: none"> • Loans <p><i>But also:</i></p> <p>Guarantees & Equity participation</p> | <ul style="list-style-type: none"> • Combining EIB finance with EU budget (EIB+ESIF Operational Programmes) • Higher risk projects for innovation (EFSI) • More complex financial products like investment platforms | <ul style="list-style-type: none"> • Advisory and technical assistance to prepare and implement projects • Build up the capacity of national or regional partners (like managing authorities or National Promotional Institutions) • Support to improve access to finance |

Attracting FUNDING for long-term growth

What kind of schemes are financed?

- ▶ Research and development
- ▶ Transport links
- ▶ Broadband infrastructure
- ▶ Regional/Urban mobility
- ▶ Regional/Urban schemes
- ▶ Water supply and wastewater treatment infrastructure
- ▶ Waste management
- ▶ Energy efficiency
- ▶ Healthcare infrastructure
- ▶ Education infrastructure
- ▶ Cultural heritage



multi-sector operations



all that is needed for smart, inclusive and sustainable development

Overview - EIB Financing Tools

| Instrument | Key Features |
|---------------------------------|---|
| Investment Loans | <ul style="list-style-type: none"> • Direct loan for a specific investment project or programme • Usually > EUR 100m project cost, minimum 50m • All investment components identified / appraised up front |
| Framework Loans (FL) | <ul style="list-style-type: none"> • Loan to a region/city, programme cost >EUR 100m • Finances a 3-5 year investment programme • Multi-sector investments (usually small projects) meeting defined criteria but not finally prepared at time of signing |
| Structural Programme Loan (SPL) | <ul style="list-style-type: none"> • FL, co-financing EU Structural and Investment Funds • Pre-fund national contribution |
| Intermediated Loan | <ul style="list-style-type: none"> • Facility for financing smaller regions/municipalities • Relies on a good intermediary (e. g. public or commercial bank) which applies financing criteria agreed with EIB |
| Equity Funds | <ul style="list-style-type: none"> • Investment e. g. into a regional/urban development, infrastructure fund or brownfield fund • Targeted investment criteria leading to new investment |

EIB provides also better Knowledge

| Activity | EIB contribution |
|---|---|
| European Investment Advisory Hub | <ul style="list-style-type: none"> • Advice on project development (created as part of the Investment Plan for Europe) • URBIS – technical and financial advice for cities, including support for investment platforms |
| JASPERS | <ul style="list-style-type: none"> • Advice to support better project preparation for European Structural and Investment Fund projects |
| EIB advisory instruments benefiting cities/regions | <ul style="list-style-type: none"> • ELENA – European Local Energy Assistance • FI-Compass to support development of Financial Instruments, including post-JESSICA urban development funds • PASU – Advise to support European Structural and Investment Fund projects implementation |
| EIB direct contribution | <ul style="list-style-type: none"> • EIB experts present at sectoral meetings, workshops, e.g Post 2020 Cohesion policy, Territorial Agenda post 2020, Macro-regional strategies |
| EIB funding | <ul style="list-style-type: none"> • EIB funding for research and development (EIB institute) • EIB technical assistance provides support for consultants and advisors |

// Thank you

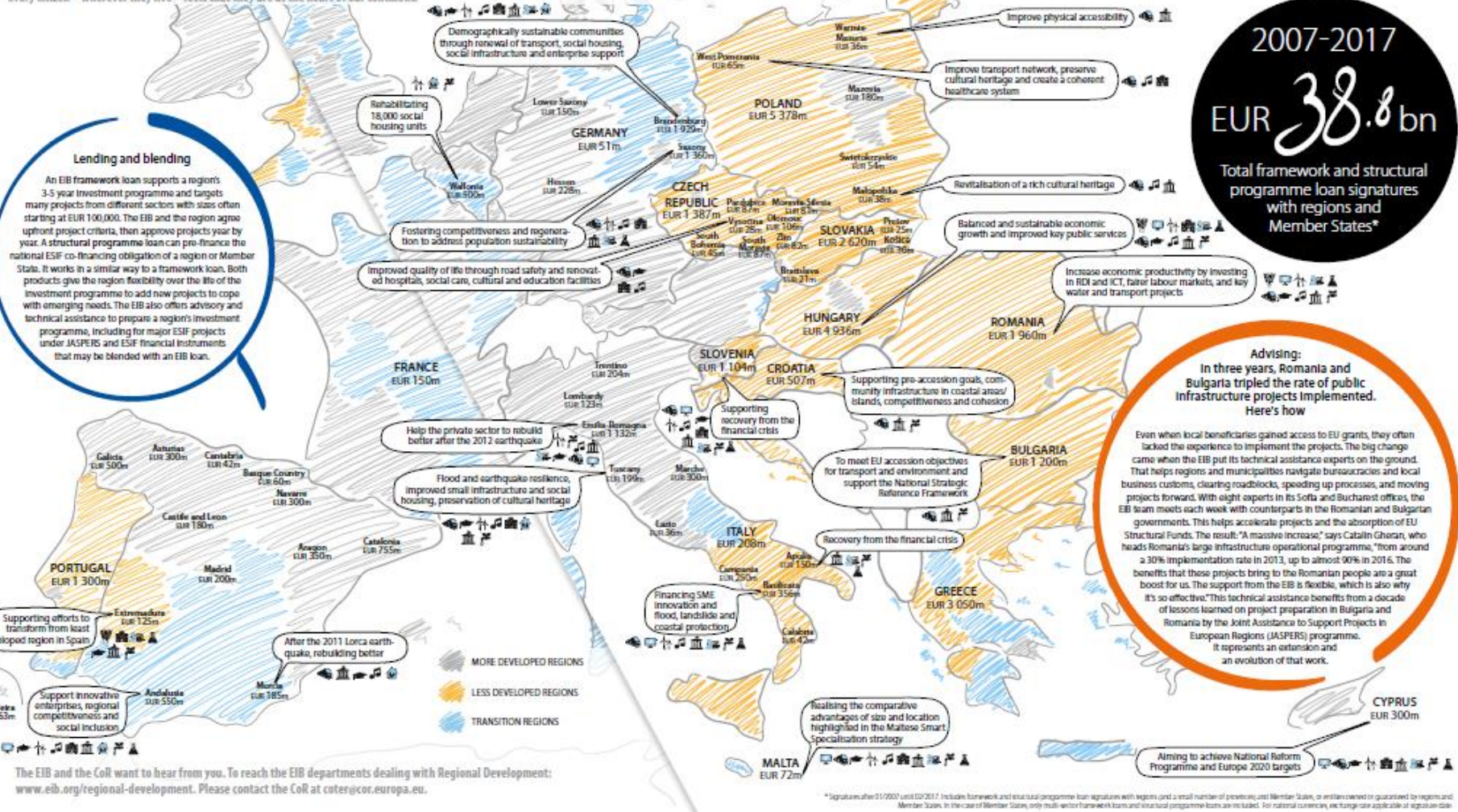
Alexandros Karvounis, European Investment Bank, a.karvounis@eib.org

This presentation will be made available at: www.espon.eu

INTEGRATED APPROACH FOR MORE IMPACT

FLEXIBLE REGIONAL DEVELOPMENT TO PUT EVERY CITIZEN AT THE CENTRE OF EUROPE

Europeans want to be active and equal partners in shaping their own future. The European Investment Bank and the European Committee of the Regions aim to provide a complementary offer to inspire and equip regions in guiding all Europe's citizens forward – together. The EIB and the CoR recognise that investment directed toward cohesion is a catalyst for sustainable growth. It is fundamental to the collective sense of society and mutual reliance on which we will build Europe's future. Since 1958, the EIB has targeted support for projects in less-developed regions, and between 2007 and 2016 alone, the EIB's support for cohesion objectives within the EU amounted to more than EUR 290bn. Strong economic, social and territorial cohesion throughout Europe remains our mission. Flexible lending to regions, getting financing to the local level, where the needs of citizens are best understood, is an important part of this. Such a decentralised approach is a path to a Europe where every citizen – wherever they live – feels that they are at the heart of our continent.



The EIB and the CoR want to hear from you. To reach the EIB departments dealing with Regional Development: www.eib.org/regional-development. Please contact the CoR at coater@cor.europa.eu.

* Signature after 31/03/2017 until 03/03/2017. Includes framework and structural programme loan signatures with regions (and a small number of provincial and Member State, or regions owned or guaranteed by regions and Member States, in the case of Member States, only multi-sector framework loans and structural programme loans are included). For national currency, see language applicable to signature date.